



**REQUEST FOR PROPOSAL FOR
PROCUREMENT OF
FIREWALLS FOR SBI SRI LANKA**

**Ref: LK/CHO/RFP/ SYS01
Dated: 12/07/2021**

**State Bank of India, Sri Lanka
No. 16, Sir Baron Jayatilaka Mawatha
Colombo 01**

1. INVITATION TO BID:

- i. **State Bank of India – Sri Lanka** (herein after referred to as ‘**SBI-SL/the Bank**’) is having its Head Office at Fort Colombo, various other branches of State Bank of India – Sri Lanka at Colombo and Kandy. This Request for Proposal (RFP) has been issued by **the Bank** for procurement of firewall.
- ii. In order to meet the IT hardware requirement, the Bank proposes to invite tenders from eligible vendors to undertake delivery of firewall as per details/**scope of work** mentioned in **Annexure-A** of this RFP document.
- iii. Bidder shall mean any entity (i.e. juristic person) who meets the **eligibility criteria given in Annexure-B** of this RFP and willing to provide the goods and services as required in this bidding document. The interested Bidders who agree to all the terms and conditions contained in this document may submit their Bids with the information desired in this bidding document (Request for Proposal).
- iv. The purpose of SBI-SL behind this RFP is to seek a detailed technical and commercial proposal for procurement of the IT hardware/product and services desired in this document. The proposed product must integrate with Bank’s existing infrastructure seamlessly.
- v. This document shall not be transferred, reproduced or otherwise used for purpose other than for which it is specifically issued.
- vi. Interested Bidders are advised to go through the entire document before submission of Bids to avoid any chance of elimination. The eligible Bidders desirous of taking up the project for supply of proposed product and services for SBI-SL are invited to submit their financial proposal in response to this RFP. The criteria and the actual process of evaluation of the responses to this RFP and subsequent selection of the successful Bidder will be entirely at Bank’s discretion. This RFP seeks proposal from Bidders who have the necessary experience, capability & expertise to provide SBI-SL the proposed hardware and services adhering to Bank’s requirements outlined in this RFP.

2. Disclaimer:

- i. The information contained in this RFP document or information provided subsequently to Bidder(s) whether verbally or in documentary form/email by or on behalf of State Bank of India – Sri Lanka (Bank), is subject to the terms and conditions set out in this RFP document.
- ii. This RFP is not an offer by State Bank of India – Sri Lanka, but an invitation to receive responses from the eligible Bidders. No contractual obligation whatsoever shall arise from the RFP process unless and until a formal contract is signed and executed by duly authorized official(s) of State Bank of India with the selected Bidder.
- iii. The purpose of this RFP is to provide the Bidder(s) with information to assist preparation of their Bid proposals. This RFP does not claim to contain all the information each Bidder may require. Each Bidder should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information contained in this RFP and where necessary obtain independent advices/clarifications. Bank may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this RFP.
- iv. The Bank, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form or arising in any way for participation in this bidding process.
- v. The Bank also accepts no liability of any nature whether resulting from negligence or otherwise, howsoever caused arising from reliance of any Bidder upon the statements contained in this RFP.
- vi. The issue of this RFP does not imply that the Bank is bound to select a Bidder or to appoint the Selected Bidder or Concessionaire, as the case may be, for the Project and the Bank reserves the right to reject all or any of the Bidders or Bids without assigning any reason whatsoever.
- vii. The Bidder is expected to examine all instructions, forms, terms and

specifications in the bidding document. Failure to furnish all information required by the bidding document or to submit a Bid not substantially responsive to the bidding document in all respect will be at the Bidder's risk and may result in rejection of the Bid.

3. Scope of Work:

As given in **Annexure- A** of this document.

4. Bid Preparation and submission:

- i. The Bid is to be submitted in two separate envelopes. One of the envelope is to be prominently marked as '**Financial Proposal for procurement of Firewall Units in response to the RFP No. LK/CHO/RFP/SYS01 date 12/07/2021.**' This envelope should contain following documents and **properly sealed**.
Completed Annexure-B
Completed Annexure-D
Completed Annexure-E
Required Document to Annexure - B, D, and E

5. Period of Validity of Bids:

- a. Bid should be valid for 14 days.(within 14 day supplier need to submit the proposal)

6. Contacting the Bank:

- i. No Bidder shall contact the Bank on any matter relating to its Bid, from the time of opening of Price Bid to the time, the Contract is awarded.
- ii. Any effort by a Bidder to influence the Bank in its decisions on Bid evaluation, Bid comparison or contract award may result in the rejection of the Bidder's Bid.

7. Award Criteria:

- i. Bank will notify successful Bidder in writing by letter or fax/email that its Bid has been accepted.

- ii. The successful Bidder will have to submit Non-disclosure Agreement (wherever applicable), together with acceptance of all terms and conditions of RFP.
- iii. Copy of board resolution or power of attorney showing that the signatory has been duly authorized to sign the acceptance letter, contract and NDA should be submitted.

8. Compliance with IS Security Policy:

The Vendor shall have to comply with Bank's IT & IS Security policy in key concern areas relevant to the RFP, details of which will be shared with the finally selected Bidder. Some of the key areas are as under:

- i. Responsibilities for data and application privacy and confidentiality
- ii. Responsibilities on system and software access control and administration
- iii. Data Encryption/Protection requirements of the Bank.
- iv. In general, confidentiality, integrity and availability must be ensured.

9. Taxes and Duties:

Quotes should be inclusive of applicable taxes and duties

Part-II**SCHEDULE OF EVENTS**

Sl No	Particulars	Remarks
1	Contact details of issuing department (Name, Designation, TP# ,Email address for sending any kind of correspondence regarding this RFP)	Darshana Hettiarachchi System support Officer Mob: +94 114446834 E-mail: systems.lk@statebank.com,
2	Bid Document Availability including changes/amendments, if any to be issued	- RFP may be downloaded from Bank's website https://sl.statebank/ . Or https://www.etenders.lk/
3	Address for submission of Bids	State Bank of India - Sri Lanka, No.16, Sir Baron Jayatilaka Mawatha, Colombo 01
4	Price validity from the date of price discovery	Till completion of Delivery of items
5	Delivery locations	i. Colombo Head Office, SBI Sri Lanka, Colombo ii. Colpetty Branch, SBI Sri Lanka, Colombo

Annexure-A

Scope of Work

1. Delivery of Firewall Equipment as per BOM within 4 weeks of Purchase Order from the Bank at four locations as mentioned in Schedule of Events.
2. Return merchandize authorization (RMA) – replacement of faulty device/part(s) should be fully carried out by the selected bidder, during the warranty period.
3. All products should have TAC support with products principals in the case of technical issues
- 4 Implementation and commissioning should complete as per the bank requirement.
- 5 Bank IT team should be the primary contact during the implementation
- 6 Implementation should be fully comply with the bank IS policy.
- 7 Implementation should carry out with the daily operation of the bank and it should not be interrupted to bank operation.
- 8 All Fortigate firewalls and Cisco Firewalls should have RMA (Hardware) in 24*7*4
- 9 Selected bidder should provide local engineering service support based on 24*7*4 Onsite only.

Annexure-B**Bidder's Eligibility Criteria**

Bidders meeting the following criteria are eligible to submit their Bids along with supporting documents. If the Bid is not accompanied by all the required documents supporting eligibility criteria, the same would be rejected:

i. Commercial:

S. No.	Eligibility Criteria	Compliance (Yes/No)	Documents to be submitted
1.	Bidder should have experience of minimum 3 years in providing the product/services in Srilankan market.		Bidder should specifically confirm on their letter head in this regard.*
2	Bidders should not have been blacklisted for deficiency in service by any Commercial licensed Bank during the last 3 years.		Bidder should specifically confirm on their letter head in this regard.
3	The Bidder/ OEM should have support setup with 24 hours of response time in Colombo		Bidder should specifically confirm on their letter head in this regard. This is for part replacement.
4.	The Bidder should be a company and have a local presence of support center and level 3 (highest escalation) locally in Sri Lanka.		Bidder should specifically confirm on their letter head in this regard.
5	Bidder should provide the assurance of product support to the bank and support should not be End Of Life / End Of Support within the period of next five years		Bidder should specifically confirm on their letter head in this regard.
6	Bidder must be ICTAD EM 1 certified in ELV sector		Bidder should specifically confirm on their letter head in this regard.

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7	Bidder must provide Manufacturer Authorization Letter		MAL should provide
8	Bidder should have at least two certified engineers from Cisco and Fortinet		Bidder should specifically confirm on their letter head in this regard.

Documentary evidence must be furnished against each of the above criteria along with an index. All documents must be signed by the authorized signatory of the Bidder. Relevant portions, in the documents submitted in pursuance of eligibility criteria, should be highlighted.

Signature

Seal of Company

Annexure-C**Bill of Material and Compliances**

Core Firewall			
Material	Description	DC Qty	DR Qty
FPR1010-ASA-K9	Cisco Firepower 1010 ASA Appliance, Desktop	2	1
FPR1K-DT-PWR-AC	Cisco Firepower 1K Series 150W Power Adapter for FPR-1010	2	1
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	2	1
SF-F1KASA9.13.1-K9	Cisco ASA 9.13.1 Software for Firepower 1000 appliances	2	1
FPR1K-ENC-K9	Cisco Firepower 1000 Strong Encryption (3DES/AES)	2	1
FPR1010-SEC-PL	Cisco Firepower 1010 - Security Plus License	2	1
FPR1K-DT-ACY-KIT	Cisco Firepower 1K Series Accessory Kit for FPR-1010	2	1
FPR1000-ASA	Cisco Firepower 1000 Standard ASA License	2	1
L-FPR1K-ASA-BPU=	Cisco Firepower 1000 Universal PLR ASA base license	2	1

Internet Firewall			
Part Number	Description	DC Qty	DR Qty
FG-200E	18 x GE RJ45 (including 2 x WAN ports, 1 x MGMT port, 1 X HA port, 14 x switch ports), 4 x GE SFP slots. SPU NP6Lite and CP9 hardware accelerated.	2	1
FC-10-00207-950-02-60	UTM Bundle (24x7 FortiCare plus NGFW, AV, Web Filtering, Botnet IP/Domain and Antispam Services)for 5yrs	2	1

TPC Firewall			
Part Number	Description	DC Qty	DR Qty
FG-200E	18 x GE RJ45 (including 2 x WAN ports, 1 x MGMT port, 1 X HA port, 14 x switch ports), 4 x GE SFP slots. SPU NP6Lite and CP9 hardware accelerated.	2	1
FC-10-00207-950-02-60	UTM Bundle (24x7 FortiCare plus NGFW, AV)for 5yrs	2	1

We confirm that we comply with all the specifications mentioned above & the terms & conditions mentioned in the RFP Document are acceptable to us.

Dated this day of 2021

(Signature)

(Name)

(In the capacity of)

Duly authorized to sign Bid for and on behalf of

Annexure-D**Bidder Details**

Details of the Bidder

S. No.	Particulars	Details
1.	Name	
2.	Date of Incorporation and / or commencement of business	
3.	Certificate of incorporation	
4.	Brief description of the Bidder including details of its main line of business	
5.	Company website URL	
6.	Particulars of the Authorized Signatory of the Bidder <ul style="list-style-type: none"> a. Name b. Designation c. Address d. Phone Number (Landline) e. Mobile Number f. Fax Number g. Email Address 	

Signature and Seal of Company

Annexure-E**Indicative Commercial Bid**

The indicative commercial Bid needs to contain the information listed hereunder in a sealed envelope bearing the identification – “**Indicative Commercial Bid for Procurement of Firewall Equipment’s**”.

Name of the Bidder:

Item (Hardware)	Quantity	Rate per Unit	Amount for total quantity
FGT 200E (Firewall Appliance)	6		
Hardware Warranty and Licenses for the period of 36 Months (Support should have 24*7 and RMA should be in NBD)	6		
Local Engineering service support for the period of 36 Months (24*7 Onsite , Remote and Telephone)	6		

Item (Hardware)	Quantity	Rate per Unit	Amount for total quantity
FGT 200E (Firewall Appliance)	6		
Hardware Warranty and Licenses for the period of 60 Months (Support should have 24*7 and RMA should be in NBD)	6		
Local Engineering service support for the period of 60 Months (24*7	6		

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Onsite , Remote and Telephone)			
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Item (Hardware)	Quantity	Rate per Unit	Amount for total quantity
Cisco 1010 (Firewall Appliance)	3		
Hardware Warranty and Licenses for the period of 36 Months (Support should have 24*7 and RMA should be in 24*7*4)	3		
Local Engineering service support for the period of 36 Months (24*7 Onsite , Remote and Telephone)	3		

Item (Hardware)	Quantity	Rate per Unit	Amount for total quantity
Cisco 1010 (Firewall Appliance)	3		
Hardware Warranty and Licenses for the period of 60 Months (Support should have 24*7 and RMA should be in 24*7*4)	3		
Local Engineering service support for the period of 60 Months (24*7 Onsite , Remote and Telephone)	3		

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Description	Amount without VAT	Amount With VAT
Total Amount for six number of FGT 200E with 36 Months comprehensive support		
Total Amount for six number FGT 200E with 60 Months comprehensive support		
Total Amount for three numbers of Cisco 1010 with 36 Months comprehensive support		
Total Amount for three numbers of Cisco 1010 with 60 Months comprehensive support		

Name of the Authorized person

Signature

Seal of Company